

# Course Abstract

**Course ID and Name: PLS 104, Property Transactions**

**Department: Business and Computer Science**

Chairperson or Course Coordinator: Dr. Aslihan Cakmak

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**Prerequisites:** PLS-100, PLS-101, PLS-113

Prerequisite(s) or Corequisite(s): PLS-121

**Co-requisites:** Prerequisite(s) or Corequisite(s): PLS-121

## **Course Description:**

Forms and procedures used in real and personal property transactions including Real Estate Settlement Procedures Act.

**Credits: 4**

*If you need accommodations due to a disability, contact Disability Services in Edison Hall Room 100, 732.906.2546.*

*To foster a productive learning environment, the College requires that all students adhere to the Code of Student Conduct which is published in the college catalog and website.*

## **Learning Outcomes:**

**Upon successful completion of the course, students will be able to:**

1. Identify the client, types of property and types of transactions.
2. Know which closing documents are needed for different types of closings, the purpose of each and how to complete each document for both buyer and seller.
3. Compare and contrast the local, state and federal laws as each applies to closings.

## **Course Content Areas:**

- Land interests
- Deeds
- Mortgages
- Real Estate contracts
- Landlord and Tenant