

**DUAL ADMISSIONS PROGRAM AGREEMENT**

**BUSINESS PROGRAMS**

**Between**

**MIDDLESEX COUNTY COLLEGE**

**and**

**NEW JERSEY CITY UNIVERSITY**

**Effective Date: March 3, 2020**

## DUAL ADMISSIONS PROGRAM AGREEMENT

### MIDDLESEX COUNTY COLLEGE

### NEW JERSEY CITY UNIVERSITY

#### I. Purpose and Goals

This program is designed to offer students a unique opportunity to complete a bachelor's degree "seamlessly" at two institutions of higher education. Under this agreement, Middlesex County College (MCC) students who complete an associate's degree and meet the requirements listed herein will be seamlessly admitted with full junior status into a corresponding Bachelor of Science degree program in the School of Business at New Jersey City University (NJCU). A student's entry into a Bachelor of Science degree specified under this Agreement is predicated upon conferral of an Associate in Science (A.S.) degree or Associate in Applied Science (A.A.S.) degree at MCC as per the transfer articulation map(s) under APPENDIX A.

Students who participate in this program will be initially identified by MCC, which will provide notification to NJCU prior to the completion of A.S. or A.A.S. degree program. MCC will monitor the academic progress of students covered by this Agreement.

Students who complete their A.S. program and fulfill all criteria of this Dual Admissions Program Agreement will enter NJCU as fully matriculated students with 60 credits and junior-year standing as per the NJ Comprehensive State-Wide Transfer Agreement.

Students who complete the A.A.S. program and fulfill all criteria of this Dual Admissions Program Agreement will enter NJCU as fully matriculated students, with the exact number of credits specified in the program-specific articulation map for A.A.S. graduates in APPENDIX A.

#### II. Benefits/Advantages of This Program

- Creation of a four-year plan for completing the Bachelor of Science degree;
- Provision of early planning with MCC and NJCU faculty and advisors to ensure a smooth transfer;
- Ability to receive guidance from NJCU advisors while enrolled at MCC;
- Prospective students will be offered admissions and financial aid advising through scheduled visits by NJCU staff to the MCC campus;
- Ability to earn both associate's and bachelor's degrees while maximizing transferability of credits;
- A guarantee that students who meet the stated criteria will have a reserved place in a corresponding program at NJCU;
- Graduation requirements at NJCU will not change as long as the student meets the criteria outlined under **Section IV. Time Limits**;
- Access to NJCU financial aid counselors to facilitate early financial planning and estimates of financial aid and scholarships while students are enrolled at MCC;

- An opportunity for students to meet with college administrators and faculty members at special advising and orientation programs;
- A welcome to NJCU with notification of a student's acceptance into the Dual Admissions Program;
- Access to events and facilities at the NJCU School of Business following successful completion of the Dual Admissions Program Application;

### **III. Requirements for Admission to NJCU**

Admission to NJCU under this Agreement is contingent upon a student's:

- Admission to MCC;
- Completion and submission of the Dual Admissions Program Application on the NJCU website;
- Attainment of a cumulative grade point average of 2.5 or higher in an A.S. or A.A.S. program at MCC;
- Meeting the general admissions criteria of NJCU;
- Submission to NJCU of official transcripts from MCC and any other college-level work from each institution attended.

### **IV. Time Limits**

Students completing associate's degree course work at MCC and matriculating at NJCU within four years of the student's first enrollment in a college-level course at MCC will follow the undergraduate college degree requirements in place at NJCU at the time of initial enrollment in a college-level course at MCC. If more than four years elapse between the date of initial enrollment in a college-level course at MCC and the date of matriculation at NJCU, the student must fulfill the degree requirements in place at the time of entrance to NJCU.

### **V. Transferability of Credits**

Dual Admissions Program students entering NJCU with an A.S. degree will receive credit for all NJCU general education requirements. Students who have earned an A.S. degree from MCC and meet all criteria set forth in **Section III. Requirements for Admission to NJCU** will receive exactly 60 credits at NJCU toward the bachelor's degree.

Students entering NJCU under this Agreement with an A.A.S. degree will receive credit for up to 60 credits according to the program-specific articulation map for A.A.S. graduates in APPENDIX A.

### **VI. Bachelor of Science Program Requirements**

Requirements for each participating program are mapped and included in this Agreement under APPENDIX A. Programs may be added to this Agreement at any time by adding articulation maps to APPENDIX A and the subsequent signatures of all parties in **Section X. Approvals**.

## **VII. Institutional Responsibilities**

- MCC and NJCU agree to regularly promote the Dual Admissions Program in appropriate college publications and at recruitment and outreach activities.
- MCC and NJCU will work collaboratively to support and effectively administer this articulation agreement in the best interest of students.
- A representative of NJCU will participate in related orientation and open house sessions at MCC and meet with students in the Dual Admissions Program at MCC as needed.
- Students accepted into the Dual Admissions Program will be invited and encouraged to attend NJCU's early scheduling/advisement sessions for new students.
- MCC agrees to distribute information provided by NJCU to its graduates regarding the Bachelor of Science degree programs at the NJCU School of Business.

## **VIII. Agreement Review**

NJCU and MCC will notify one another of curricular changes upon institutional approval. The Dual Admissions Program Agreement shall be reviewed and modified, as needed, every three years by officials at NJCU and MCC.


This agreement represents the entire agreement between NJCU and MCC through their authorized agents and will be deemed fully executed on the date of the last signature. All negotiations, oral agreements, and understandings are merged herein and any change(s) in the terms must be made in writing and signed by all parties.

## **IX. Anticipated Date of Implementation**

The terms of this Agreement become effective March 3, 2020.

**X. Approvals**

**For Middlesex County College**

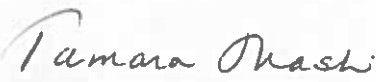
  
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Linda Scherr, PhD  
Vice President of Academic Affairs

3/3/2020  
Date


  
\_\_\_\_\_  
Mark McCormick, JD, EdD  
President

3/3/20  
Date

**For New Jersey City University**

  
\_\_\_\_\_  
Tamara Jhashi, PhD  
Provost and Senior Vice President

3.3.2020  
Date

  
\_\_\_\_\_  
Sue Henderson, PhD  
President

3/3/2020  
Date

**APPENDIX A**

<b>A.S. Business Administration to Bachelor of Science in Marketing</b>		
<b><u>NJCU Requirement</u></b>	<b><u>MCC Equivalent</u></b>	<b><u>Credits</u></b>
<i>General Education program</i>	<i>Completion of A.S. or A.A.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business)	Option 2 or Option 4	4
MATH 200 (Calculus for Business)	Option 2 or Option 4	3
ECON 207 (Macroeconomics)	ECON 201	3
ECON 208 (Microeconomics)	ECON 202	3
BUSI 203 (Business Statistics)	MATH 285	3
MGMT 211 (Principles of Management)	MGT 210	3
MKTG 231 (Principles of Marketing)	MKT 201	3
ACCT 251 (Financial Accounting)	ACC 101	3
ACCT 252 (Management Accounting)	ACC 102	3
ACCT 281 (Business Law I)	BUS 201	3
<b>Total transferred credits:</b>	<b>60 (includes all above)</b>	
<b>Credits remaining to degree from NJCU:</b>	<b>60 (outlined below)</b>	
<b><u>Courses to be taken at NJCU to complete the B.S.:</u></b>		<b><u>Credits</u></b>
MGMT 225 Business Enterprise Applications		3
MGMT 241 Global Business		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MKTG 331 Consumer Behavior		3
MKTG 332 Marketing Communications		3
MKGT 432 Market Research & Analytics		3
MKTG 433 Marketing Management		3
MKTG 534 Seminar: Marketing Application		3
<b>Select any two (2) courses for six (6) semester hours (MKTG 340 Visual Communications for Integrated Marketing Communications; MKTG 355 PR &amp; Global Theory Development; MKTG 360 Writing for Marketing &amp; PR; MKTG 363 Global Marketing; MKTG 422 e-Commerce)</b>		<b>6</b>
<b>Total credits needed in major:</b>		<b>36</b>
<b>Total additional free-elective credits needed for NJCU degree completion:</b>		<b>24</b>

<b>University Partnerships</b>		
<b>Middlesex County College - New Jersey City University</b>		
<b>Business and Computer Science A.A.S. - Accounting Degree - B.S. Accounting</b>		
<u>NJCU Requirement</u>	<u>MCC Equivalent</u>	<u>Credits</u>
<i>General Education program Note: for NJCU, at least 6 credits are required in each of the 4 modes of Inquiry (at least 30 credits) across Tiers I &amp; II</i>	<i>Tier equivalencies noted</i>	<i>Waived</i>
ENG 101 English Comp I (Tier I)	ENG 121	3
ENG 102 English Comp II (Tier II)	ENG 122	3
Tier II (S&QI + CP&P)	Physical/Health Ed Elective - PED 210 Scientific Principles of Fitness	3
Tier II (S&HP)	Social Sciences Elective - BIO 106 Human Biology, Biomedical Issues and Society	3
Tier II (SQ&I)	Science Elective (BIO, CHM, PHY, SCI) - SCI 206 Intro to Forensic Science	3
Tier I (LL&C)	Humanities Elective - AFS 123 Intro to African Civilizations	3
MATH 114 (Tier I)	Mathematics – BUS 115 Mathematics of Finance	3
MGMT 110 Life is Good Business (Tier I – S&QI)	BUS 101 Intro to Business	3
ECON 207 Macroeconomics (Tier II – S&HP)	ECON 201	3
ECON 208 Microeconomics (Tier II – S&HP)	ECON 202	3
Tier I (S&QI)	CSC 105 Computer Applications & Systems	3
ACCT 251 Financial Accounting	ACC 101 Financial Accounting	3
ACCT 252 Management Accounting	ACC 102	3
ACCT 351 Intermediate Accounting I	ACC 211	3
ACCT 352 Intermediate Accounting II	ACC 212	3
ACCT 281 Business Law I	BUS 201	3
ACCT 282 Business Law II	BUS 202	3
ACCT 353 Cost Accounting	ACC 202	3
Total transferred credits:	Up to 60 (includes all above – credits taken but not detailed above are accepted for elective credit)	

Credits remaining to degree from NJCU:	60 (outlined below)
<b><u>Courses to be taken at NJCU to complete the B.S. in Accounting:</u></b>	<b><u>Credits</u></b>
MATH 164 Pre-calculus for Business	3
MATH 200 Calculus for Business	3
MGMT 203 Business Statistics	3
MGMT 211 Principles of Management	3
MKTG 231 Principles of Marketing	3
MGMT 225 Business Enterprise Applications	3
MGMT 241 Global Business	3
MGMT 251 Operations & PM Fundamentals	3
FINC 371 Managerial Finance	3
MGMT 411 Business Policy	3
ECON 364 Money & Banking	3
ACCT 401 Accounting Information Systems	3
ACCT 451 Auditing	3
ACCT 452 Government & Non-Profit Accounting	3
ACCT 453 Problems in Federal Taxation	3
ACCT 454 Advanced Accounting	3
ACCT 552 Seminar: Taxation & Current Issues	3
Total credits needed in major:	51
Total additional free-elective or required general education credits needed for NJCU degree completion:	9



<b>University Partnerships</b>		
<b>Middlesex County College - New Jersey City University</b>		
<b>Business and Computer Science A.A.S. - Management Degree - B.S. Management</b>		
<u>NJCU Requirement</u>	<u>MCC Equivalent</u>	<u>Credits</u>
<i>General Education program Note: for NJCU, at least 6 credits are required in each of the 4 modes of Inquiry (at least 30 credits) across Tiers I &amp; II</i>	<i>Tier equivalencies noted</i>	<i>Waived</i>
ENG 101 English Comp I (Tier I)	ENG 121	3
ENG 102 English Comp II (Tier II)	ENG 122	3
Tier II (S&QI + CP&P)	Physical/Health Ed Elective - PED 210 Scientific Principles of Fitness	3
Tier II (S&HP)	Social Sciences Elective - BIO 106 Human Biology, Biomedical Issues and Society	3
Tier II (SQ&I)	Science Elective (BIO, CHM, PHY, SCI) - SCI 206 Intro to Forensic Science	3
Tier I (LL&C)	Humanities Elective - AFS 123 Intro to African Civilizations	3
MATH 114 (Tier I)	Mathematics – BUS 115 Mathematics of Finance	3
MGMT 110 Life is Good Business (Tier I – S&QI)	BUS 101 Intro to Business	3
ECON 207 Macroeconomics (Tier II – S&HP)	ECON 201	3
ECON 208 Microeconomics (Tier II – S&HP)	ECON 202	3
ACCT 281 Business Law I	BUS 201	3
ACCT 252 Management Accounting	ACC 102	3
MKTG 231 Principles of Marketing	MKT 201 Marketing I (recommended Business Elective)	3
MGMT 211 Principles of Management	MGT 210 Concepts of Business Management	3
MGMT 251 Ops and PM Management	MGT 214 Ops Management	3
MGMT 312 Human Resources Management	MGT 220 Human Resources Management	3
<b>Total transferred credits:</b>	Up to 60 (includes all above – credits taken but not detailed above are accepted for elective credit)	

Credits remaining to degree from NJCU:	60 (outlined below)
<b><u>Courses to be taken at NJCU to complete the B.S. in Management:</u></b>	<b><u>Credits</u></b>
MATH 164 Pre-calculus for Business	3
MATH 200 Calculus for Business	3
MGMT 203 Business Statistics	3
ACCT 251 Financial Accounting	3
MGMT 225 Business Enterprise Applications	3
MGMT 241 Global Business	3
FINC 371 Managerial Finance	3
MGMT 411 Business Policy	3
MGMT 230 Business Communications Essentials	3
MGMT 311 Organizational Theory and Practice	3
MGMT 321 Ethical and Corporate Social Responsibility	3
ACCT XXX Business Negotiations	3
MGMT 413 Business Information Systems	3
MGMT 414 Management Analytics	3
MGMT 510 Seminar: Applied Leadership	3
Total credits needed in major:	45
Total additional free-elective or required general education credits needed for NJCU degree completion:	15

<b>University Partnerships</b>		
<b>Middlesex County College - New Jersey City University</b>		
<b>Business and Computer Science A.A.S. - Marketing Degree - B.S. Marketing</b>		
<u>NJCU Requirement</u>	<u>MCC Equivalent</u>	<u>Credits</u>
<i>General Education program Note: for NJCU, at least 6 credits are required in each of the 4 modes of Inquiry (at least 30 credits) across Tiers I &amp; II</i>	<i>Tier equivalencies noted</i>	<i>Waived</i>
ENG 101 English Comp I (Tier I)	ENG 121	3
ENG 102 English Comp II (Tier II)	ENG 122	3
Tier II (S&QI + CP&P)	Physical/Health Ed Elective - PED 210 Scientific Principles of Fitness	3
Tier II (S&HP)	Social Sciences Elective - BIO 106 Human Biology, Biomedical Issues and Society	3
Tier II (SQ&I)	Science Elective (BIO, CHM, PHY, SCI) - SCI 206 Intro to Forensic Science	3
Tier I (LL&C)	Humanities Elective - AFS 123 Intro to African Civilizations	3
MATH 114 (Tier I)	Mathematics – BUS 115 Mathematics of Finance	3
Tier I (S&QI)	CSC 105 Computer Applications & Systems	3
MGMT 110 Life is Good Business (Tier I – S&QI)	BUS 101 Intro to Business	3
ECON 207 Macroeconomics (Tier II – S&HP)	ECON 201	3
ECON 208 Microeconomics (Tier II – S&HP)	ECON 202	3
ACCT 281 Business Law I	BUS 201	3
ACCT 251 Financial Accounting	ACC 101 Financial Accounting	3
ACCT 252 Management Accounting	ACC 102	3
MKTG 231 Principles of Marketing	MKT 201 Marketing I (recommended Business Elective)	3
MKTG 331 Consumer Behavior	MKT 202 Marketing II	3
<b>Total transferred credits:</b>	Up to 60 (includes all above – credits taken but not detailed above are accepted for elective credit)	

Credits remaining to degree from NJCU:	60 (outlined below)
<b><u>Courses to be taken at NJCU to complete the B.S. in Marketing:</u></b>	<b><u>Credits</u></b>
MATH 164 Pre-calculus for Business	3
MATH 200 Calculus for Business	3
MGMT 203 Business Statistics	3
MGMT 211 Principles of Management	3
MGMT 251 Ops and PM Management	3
MGMT 225 Business Enterprise Applications	3
MGMT 241 Global Business	3
FINC 371 Managerial Finance	3
MGMT 411 Business Policy	3
MKTG 332 Marketing Communications	3
MKTG 432 Market Research and Analytics	3
MKTG 433 Marketing Management	3
Select any two (2) courses for six (6) semester hours (MKTG 340 Visual Communications for Integrated Marketing Communications; MKTG 355 PR & Global Theory Development; MKTG 360 Writing for Marketing & PR; MKTG 363 Global Marketing; MKTG 422 e-Commerce)	6
MKTG 534 Seminar: Marketing Application	3
<b>Total credits needed in major:</b>	<b>45</b>
<b>Total additional free-elective or required general education credits needed for NJCU degree completion:</b>	<b>15</b>

<b>University Partnerships</b>		
<b>Middlesex County College - New Jersey City University</b>		
<b>Business and Computer Science A.A.S. – Small Business Management/Entrepreneurship Degree - B.S. Entrepreneurship</b>		
<b><u>NJCU Requirement</u></b>	<b><u>MCC Equivalent</u></b>	<b><u>Credits</u></b>
<i>General Education program Note: for NJCU, at least 6 credits are required in each of the 4 modes of Inquiry (at least 30 credits) across Tiers I &amp; II</i>	<i>Tier equivalencies noted</i>	<i>Waived</i>
ENG 101 English Comp I (Tier I)	ENG 121	3
ENG 102 English Comp II (Tier II)	ENG 122	3
Tier II (S&QI + CP&P)	Physical/Health Ed Elective - PED 210 Scientific Principles of Fitness	3
Tier II (S&HP)	Social Sciences Elective - BIO 106 Human Biology, Biomedical Issues and Society	3
Tier II (SQ&I)	Science Elective (BIO, CHM, PHY, SCI) - SCI 206 Intro to Forensic Science	3
Tier I (LL&C)	Humanities Elective - AFS 123 Intro to African Civilizations	3
MATH 114 (Tier I)	Mathematics – BUS 115 Mathematics of Finance	3
Tier I (S&QI)	CSC 105 Computer Applications & Systems	3
MGMT 110 Life is Good Business (Tier I – S&QI)	BUS 101 Intro to Business	3
ECON 207 Macroeconomics (Tier II – S&HP)	ECON 201 Princ. of Econ.	3
ACCT 281 Business Law I	BUS 201 Business Law	3
ACCT 251 Financial Accounting	SBM 110 Accounting for Small Business	3
MKTG 231 Principles of Marketing	MKT 201 Marketing I (recommended Business Elective)	3
MGMT 211 Principles of Management	SBM 120 Small Business Management	3
MGMT 302 Business Field Experience I	SBM 240 Cooperative Education/Internship in Small Business	3

Total transferred credits:	Up to 60 (includes all above -- credits taken but not detailed above are accepted for elective credit)
Credits remaining to degree from NJCU:	60 (outlined below)
<b><u>Courses to be taken at NJCU to complete the B.S. in Entrepreneurship:</u></b>	<b><u>Credits</u></b>
ECON 208 Microeconomics ( also fulfills Tier II – S&HP)	3
MATH 164 Pre-calculus for Business	3
MATH 200 Calculus for Business	3
MGMT 203 Business Statistics	3
ACCT 252 Managerial Accounting	3
MGMT 225 Business Enterprise Applications	3
MGMT 241 Global Business	3
FINC 371 Managerial Finance	3
MGMT 411 Business Policy	3
MGMT 230 Business Communications Essentials	3
ACCT 321 Legal Issues in Entrepreneurship, Small and Medium Sized-Businesses	3
MGMT 315 Business Design and Innovation	3
FINC 370 Entrepreneurial Finance	3
MGMT 403 Business Field Study II	3
MGMT 414 Management Analytics	3
MGMT 513 Entrepreneurship Capstone	3
Total credits needed in major:	45
Total additional free-elective or required general education credits needed for NJCU degree completion:	12